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WABE.ORG Relaunch

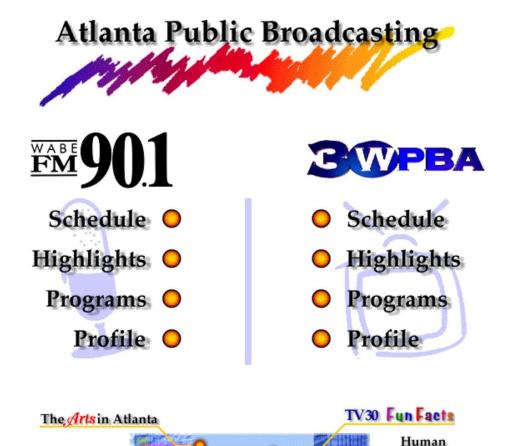
- 1. WABE.ORG Background
- 2. Research & Audience
- 3. The Plan
- 4. The Product

WABE.ORG Background

Background: Radio and Television Shared Online Presence

Resources

Special Projects



Membership

Underwriting

1997

Pros

- Provided information about products outside traditional advertising
- Provided online Programming schedule

Cons

- No audio online
- No underwriting opportunities on website

Background: Brand Separation and Content Evolution



2014

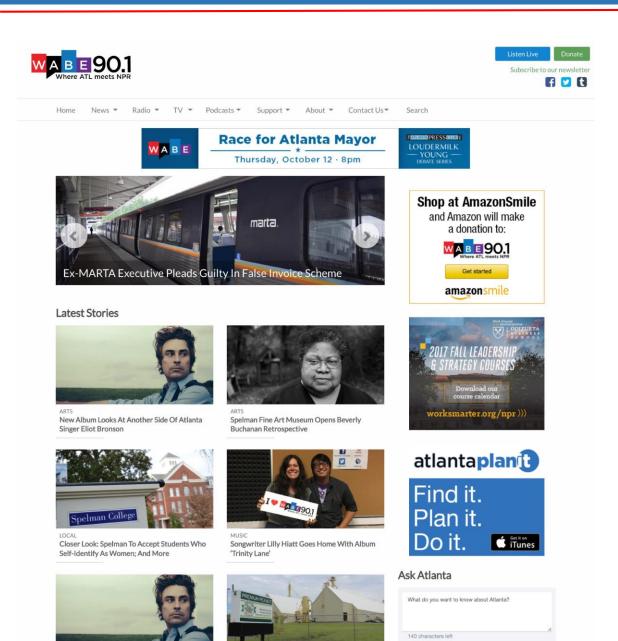
Pros

- Developed clear news focus
- Enabled digital content consumption
- Audio available online

Cons

- Reliance sub-optimal NPR Platform
- No homepage audio experience
- No underwriting opportunities on website
- Text heavy with no UX
- No emphasis on visual quality

Background: Enhanced Content and Visual Experience



2015

Pros

- Created homepage UW opportunities
- Increased visual emphasis
- Word Press overlay
- Became Award-winning site

Cons

- Still dependent on NPR's Platform
- No control of article pages

Background: What's Next

Opportunities

- ✓ Updated Technology
- ✓ User-Friendly Design
- ✓ Personalized UserExperience
- ✓ Extraordinary DigitalContent
- ✓ Efficient workflows
- ✓ NPR Digital is in flux

Research & Audience

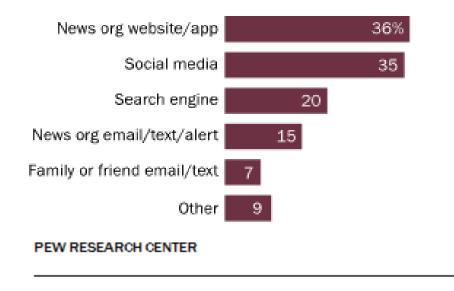


Research & Audience: Understanding the Digital Landscape

Our Research

- ✓ Industry Trends
- ✓ Target Audience
- ✓ Consumer Insights

News websites and social media are the most common pathways to online news



Research & Audience: WABE.ORG Audience Profile

Our Research

- ✓ Industry Trends
- √ Target Audience
- ✓ Consumer Insights

OUR AUDIENCE

Wants, Needs & Desires

DEMOGRAPHIC

Highly educated men and women 25-34 living in metro Atlanta making \$60K-\$100K or more in annual income.

PSYCHOGRAPHIC

- Tech/digital savvy, in general, not just true for millennials and especially considering the education and economic elements of our target audience
- Enjoy being in the know and feeling connected to the world around them
- Enjoy hearing/seeing various viewpoints
- They filter the information they receive according to how relevant it is to them.
- Value global knowledge, education and creativity
- Leaders/Influencers they're the organizers and explainers, the spokesperson in a group

How they like to receive information:

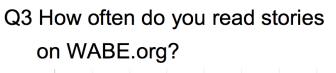
- Constant connection
- Multichannel and tech savvy
- Online, especially for local information
- Listen to audio

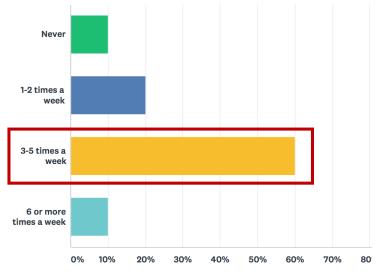
Research & Audience: WABE.ORG Audience Insights

Our Research

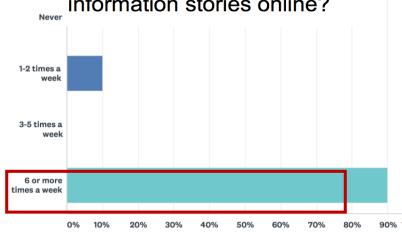
- ✓ Industry Trends
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GOAL: Increase frequency audience seeks information on WABE.ORG to align with competition





Q2 How often do you read news information stories online?



What are the top 3 news and information sites that you use most often?

1	NPR facebook feed
2	CNN
3	Ny times
4	Npr
5	NYTimes - daily updates
6	Associated Press
7	npr
8	AJC. com
9	WABE
10	Washington Post

Research & Audience: WABE.ORG Focus Group Results

Our Research

- ✓ Industry Trends
- √ Target Audience
- ✓ Consumer Insights



Recording from WABE.ORG focus group

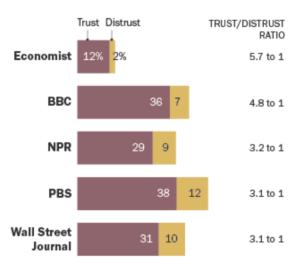
The Plan



The Plan: The Most Trusted News and Information Source in ATL

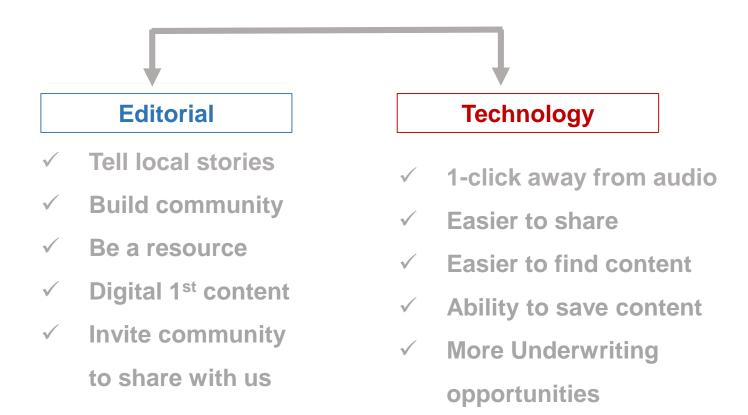
News Sources With Greatest Ratio of Trust to Distrust

Percent of total respondents who trust and distrust the sources



BUSINESS STRATEGY

Create a digital destination that elevates user experience by investing in 2 key areas



PEW RESEARCH CENTER

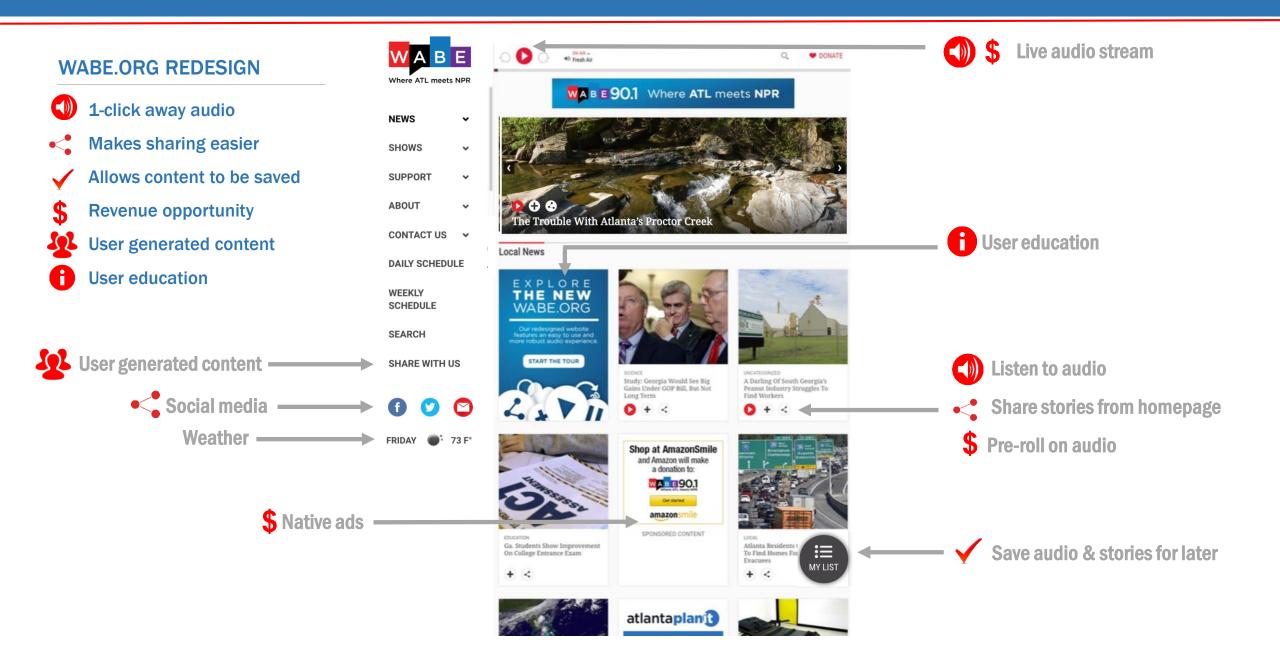
The Product

The Product

WABE.ORG REDESIGN

- 1-click away audio
- Makes sharing easier
- ✓ Allows content to be saved
- Revenue opportunity
- User generated content
- **1** User education

The Product



Timeline

NOW LIVE: WABE.org Redesign